

4 STEPS TO STOP PROFIT LOSS

PRGX[®]

Why you need a proactive, data-led approach to stop erroneous payments from going out the door.

... 300 POINTS OF PROFIT LEAKAGE

From invoice errors to missed discounts, rebates and more, there are at least 300 ways the value you negotiated into supplier contracts can quietly disappear.

01

Stop profit leakage from happening in the first place

02

Increase supplier-side contract compliance and adherence to service level agreements

03

Drive greater on-contract spend

04

Improve visibility into existing supplier contracts

Dragging you down

Freight and routing compliance

Requisition/purchase orders
Returns
Sourcing
Taxes
Utilities

VAT & GST/
escheatment avoidance

Contract management
Co-op advertising
Cosmetics
Coupons
Debit balance

Cash and early payment discounts

Medical claims
Non-compliance
Payment/finance
Pricing
Receiving/Inventory
Duplicate payments
Erroneous payments
Freight
Insurance claims
Lease/CAM charges

Payment terms

Advertising media audit
Allowances
Anticipation
Cash discounts
Charges

Duplicate and overpayments

... DID YOU KNOW?

We help clients in more than 30 countries take back \$1.2 billion in annual cash flow.

... A TRUSTED PARTNER

75% of top global retailers and a third of the largest companies in the Fortune 500 rely on PRGX.

... DEEPER INSIGHTS

Nearly 60% of the issues that lead to value leakage can be identified before they reach recovery stage – if you have the right data.

... OUR INDUSTRIES

Banking, CPG, Retail, Insurance, Oil and Gas, Media, Telecom, Utilities, Technology, Entertainment, Heavy Manufacturing, Pharmaceutical

At PRGX we've been helping businesses root out profit leakage at the source for over 50 years.

How do we do it? By blending recovery with prevention.

PRGX lets the data lead, lighting the way to over 300 common points of leakage in some of the hardest-to-see areas of the source-to-pay cycle. That helps identify issues and stop future mistakes. And if erroneous payments have been made, our recovery specialists will help you get them back.

PRGX can help you reverse 300 points of profit leakage. Get started today.

Visit prgx.com to learn more.

PRGX | See What You've Been Missing™