

# 4 STEPS TO STOP PROFIT LOSS

PRGX

Why you need a proactive, data-led approach to stop erroneous payments from going out the door.

## ... 300 POINTS OF PROFIT LEAKAGE

From invoice errors to missed discounts, rebates and more, there are at least 300 ways the value you negotiated into supplier contracts can quietly disappear.

### 01

Stop profit leakage from happening in the first place

### 02

Increase supplier-side contract compliance and adherence to service level agreements

### 03

Drive greater on-contract spend

### 04

Improve visibility into existing supplier contracts

Dragging you down

Freight and routing compliance

Requisition/purchase orders  
Returns  
Sourcing  
Taxes  
Utilities

VAT & GST/  
escheatment avoidance

Contract management  
Co-op advertising  
Cosmetics  
Coupons  
Debit balance

Cash and early payment discounts

Medical claims  
Non-compliance  
Payment/finance  
Pricing  
Receiving/Inventory  
Duplicate payments  
Erroneous payments  
Freight  
Insurance claims  
Lease/CAM charges

Payment terms

Advertising media audit  
Allowances  
Anticipation  
Cash discounts  
Charges

Duplicate and overpayments

## ... DID YOU KNOW?

We help clients in more than 30 countries take back \$1.2 billion in annual cash flow.

## ... A TRUSTED PARTNER

75% of top global retailers and a third of the largest companies in the Fortune 500 rely on PRGX.

## ... DEEPER INSIGHTS

Nearly 60% of the issues that lead to value leakage can be identified before they reach recovery stage – if you have the right data.

## ... OUR INDUSTRIES

Banking, CPG, Retail, Insurance, Oil and Gas, Media, Telecom, Utilities, Technology, Entertainment, Heavy Manufacturing, Pharmaceutical

At PRGX we've been helping businesses root out profit leakage at the source for over 50 years.

How do we do it? By blending recovery with prevention.

PRGX lets the data lead, lighting the way to over 300 common points of leakage in some of the hardest-to-see areas of the source-to-pay cycle. That helps identify issues and stop future mistakes. And if erroneous payments have been made, our recovery specialists will help you get them back.

PRGX can help you reverse 300 points of profit leakage. Get started today.

Visit [prgx.com](http://prgx.com) to learn more.

PRGX | See What You've Been Missing™