

ACTIVATION COMMISSIONS

Improve Contracts with Mobile Carriers

**Reduce leakage. Gain negotiating leverage.
Recover lost profit.**

Continued Industry Growth

The sale and activation of mobile devices is expected to remain strong for the foreseeable future. With the development of new technology like 5G, Internet of things (IoT) devices will be adding to the activation volume on carrier networks. This will increase volume for many years to come.

New Service Providers

As a result of new connectivity technologies, fixed wireless and satellite internet, contracts with new market competitors will be negotiated in the near future.

Activation Audits

We review your current agreements to identify points of leakage and to tighten controls. Our audit includes:

- ◆ Conducting activation audits to identify areas for improvement when negotiating contracts with new service providers.
- ◆ Completing an activation audit with each carrier to generate evidence supporting increased transparency and a regular annual audit cycle.

Annual Cycle

We help you establish an annual audit cycle as part of normal operating procedures with existing carriers and identify standards and expectations in the contracts with carriers.

Experience the Results:

- ◆ Activation reviews have led to >\$50M recovered.
- ◆ Learnings result in exponential future savings for you.
- ◆ We are uniquely qualified to perform audits globally.